

Driving Efficiency with a Combined TECO Motor and VSD Solution - TECO Electric Motors Australia and New Zealand

Canonical:

<https://electricmotors.teco.com.au/challenges/driving-efficiency-with-a-combined-teco-motor-and-vsd-solution/>

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Driving Efficiency with a Combined TECO Motor and VSD Solution

Location : New South Wales

Industry : Engineering

Application : Water Pump Replacement

An engineering company faced challenges in selecting a variable speed drive (VSD) for their water pump replacement. Their familiarity with certain brands made it difficult to consider new options. They needed a reliable solution that also offered extended warranty benefits.

TECO stepped up to the challenge, showcasing the unmatched benefits and reliability of our VSDs to convince the customer to make the switch.

Solution:

Extended Warranty Offer: We introduced an extended warranty for customers purchasing a motor and VSD combo. This offer provided peace of mind and showcased our unwavering commitment to quality.

Choosing Both Electric Motors and TECO Variable Speed Drives: Providing the electric motor with TECO variable speed drives offers the benefit of choosing both components from a single, trusted supplier. Benefits to the Customer

Benefits to the Customer:

Streamlined Supplier Experience: By sourcing both the TECO Electric Motor and VSD from a single, trusted supplier, customers enjoy seamless support and service, making the process hassle-free and efficient.

Extended Warranty: Our extended warranty offers extra peace of mind, giving customers the confidence to place their purchase order knowing they are backed by additional security.

Results

The customer successfully chose the TECO Electric Motor and VSD combo, reaping the benefits of an extended warranty and streamlined supplier management. This solution delivered the reliability and efficiency needed for their water pump replacement project.

For more information on how TECO can help improve your operations, please [Click here](#)

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